

Art Gallery of Windsor

Annual Report 2007

Message from the President

As I end my term as AGW President I extend my gratitude to the Board, staff, and volunteers, our dedicated members and the community at large for their unstinting work and support of this institution's agenda over the years. When I joined the Board of Directors in August 2003, I was interested in seeing this facility blossom to its full potential. To realize that, the board and staff rallied to formulate realistic and creative solutions to the numerous challenges facing the Gallery.

Early morning meetings, fueled by coffee and goodwill, brought fresh strategies to the fore. These included:

- To improve communications with the AGW Foundation, City Council, the Ontario Arts Council, and federal funding programs to stabilize and rejuvenate revenue streams.
- Monitor every aspect of expenditure to yield efficiencies that would ultimately eliminate the accumulated deficit
- Review the facility operations to root out all inefficiencies through an audit that provided energy management objectives for a retrofit and retro-commissioning that will result in substantial annual savings in 2008. This involved working with Integrated Design Services and our energy supplier. The position of Building Operations Manager will return in 2008.
- Focused human resource strategy to better utilize and rebuild a talented team.
- Innovative program initiatives focussing on audience engagement, bringing new life into all aspects of our operations. This has resulted in one of the most admirable levels of expertise at any gallery/museum in the country, thanks to our talented and professional staff.
- Concentrate on program excellence with the artist at the centre. Curatorial staff have developed new exhibitions and publications that not only impressed local audiences, but are touring nationally, earning both accolades and revenue.
- Enliven the main floor of the Gallery with visitor-friendly amenities, including the always engaging Uncommon Market Gift Shop, the eye-catching Clare E. & Anne Winterbottom Studio for Art Rental & Sales, and Bamboo where delightfully original food and drink are always on offer.
- At *Friday's Live!*, we offer a lively and diverse menu of music, hands-on activities, artist-led talks, and a friendly atmosphere that contribute greatly to the Windsor social scene.
- The AGW offers a range of hospitality and commercial services utilized by our community stakeholders.
- An Education Audit conducted late last year will future directions for this important area of program operations.
- Ongoing positive progress towards the implementation of the goals and objectives outlined in our Strategic Plan. Much of the aforementioned improvements came out of this exercise.

As my terms ends, join me in welcoming incoming president Dr. Veronika Mogyrody. My new focus and responsibility will be board recruitment and development. At the Board level, we have discussed the need to properly represent the diverse and exciting community that we serve. I welcome your ideas and input to ensure that we build on our momentum as a growing and vital part of Windsor's cultural landscape.

I sincerely congratulate all involved for your generous, unflagging spirit of good work and good will. It has been a real honour to work with you.

Merry Ellen Scully Mosna
President, Art Gallery of Windsor

Message from the AGW Foundation

At the close of 2007, the economic climate suffered globally, impacting the value of the AGW Foundation's investments. The good news is that what goes down also goes back up. The Disbursement Policy of the AGW Foundation has allowed for consistent funds to be allotted to the Gallery, including an inflationary increase. We will be able to meet the AGW's further needs and requirements in 2008 due to some additional bequests to the Foundation. Our thanks to those individuals and families whose donations helped to increase the endowment.

Thank you to the members of the Board of Trustees who guide the endowment funds to ensure maximum growth as the Foundation continues to be a integral part of the financial health of the Gallery.

Graham Keogh
Chairperson, AGW Foundation

BOARDS (2007/08)

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AGW FOUNDATION BOARD of TRUSTEES

The Foundation was incorporated in 1979 to receive, hold, and invest funds for the Gallery.
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Message from the Director

2007 was a very remarkable year for the AGW — We need to get that word out!

Creating a Need... Communicating our Worth

Improving our communications and growing our audience are central to redefining the role of the AGW in this community. Our inability to communicate effectively in 2007 resulted in the need for intense remedial action around deliberations for the 2008 allocation from the City. If we are to seek stronger political support at the municipal level we must be seen as a dynamic player in Windsor. Our political leaders have told us repeatedly that the AGW must receive strong support from the citizens of Windsor. We also know that the AGW is in a position to provide considerable momentum (and content!) in the revitalization of downtown. While we are currently in the process of refining our communications strategies, I need to underline the role our constituents can play in getting the word out, not only to our political representatives but also to the people of Windsor, Essex County, and beyond.

Here is some information about 2007 — a year that points to a future of great accomplishments for the AGW

In the last few years, the Art Gallery of Windsor has been doing more with less. Beginning in 2004, the AGW adopted a strategy to reverse 'the negatives' and renew the institution. The idea was simple... become more dynamic in the community and the AGW will thrive. And so the AGW provided more community access to the Gallery, focused on quality programming, developed more collaborative initiatives with local groups, public agencies, and government, and dramatically increased its self-generated revenue. And while things have improved for the institution, much remains to be done.

Energy Audit of the facility: Completed in 2007, the Audit considered all energy issues resulting in a number of recommendations aimed at improving efficiency while providing greater latitude for our energy providers.

Retrofits: The process that began in 2007 and saw the institution adopt a series of recommended retrofits will result in greater efficiencies and a 30%+ savings in annual energy costs.

Doing More with Less: In 1992 the AGW received 53% of its annual budget from the City of Windsor (\$701,966). Last year the AGW received only 19% (\$450,000). The Gallery expended \$5.32 for every dollar received from the City in 2007. The AGW currently employs 28 staff (a \$1,275,000 payroll).

Economic development downtown: The AGW actively participates in the economic development of the City. Whether through lending its remarkable facility to showcase downtown to visitors or by collaborating with social, academic, cultural organizations, or government agencies and departments, the Art Gallery of Windsor remains a "community centre" dedicated to improving the City.

The AGW and the County: The Director has met with the County to seek their participation and support. Much work remains to be done in this area.

Self-generated revenue: In 2007, over 110 private functions provided revenue and increased access to individuals, groups, public agencies and government. New initiatives that increased revenue while raising our community profile include the impressive Art Rentals and Sales studio and Bamboo restaurant. The number of donors and sponsors to the Art Gallery of Windsor has also increased dramatically:

Special Events: From 2003 to 2007 the AGW raised more than \$600,000 (net) through Gallery based fundraising events. These funds are essential to maintain operations. Prior to 2003, special events revenue was less than \$20,000 per year.

Role of the Institution: The Art Gallery of Windsor remains committed to furthering the goals and objectives of the City of Windsor through close collaboration with city officials and agencies.

Foundation: The AGW receives an annual allocation from the AGW Foundation based on returns on this endowment. Without the careful stewardship of this endowment, the very existence of the Gallery would now be in question.

Touring Exhibitions: Through our outreach programs, the AGW raises awareness of Windsor as a diverse, culturally vibrant city. From coast to coast AGW exhibitions have garnered favorable press throughout 2007, enhancing the City's profile. The AGW continues to provide nationally recognized "indicators of a category 'A' museum institution". Three exhibitions currently on tour (Karsh, Baxter& and Akimoto) are confirmed or pending contracts and will or have been exhibited in Charlottetown, Fredericton, Oshawa, Toronto, St.Catharines, Kleinburg, Burnaby, Sudbury, Brandon, Tokyo, Amherstburg, Vancouver, Victoria, Calgary, Saskatoon, and Halifax.

Finally, congratulations to all AGW stakeholders for their part in our renewal and I extend an invitation to all to go out and share our information, we are a Windsor-made good news story.

Gilles Hébert
Director, Art Gallery of Windsor

Self-Generated Revenue

	2003	2007	% Change
Gift Shop	\$151,753	\$162,005	6.76%
Art Rental & Sales	\$41,602	\$93,036	123.63%
Subtotal (gross)	\$193,355	\$255,041	31.90%
Facility Rentals	\$13,560	\$104,929	673.81%
Sponsorships	\$21,176	\$51,900	145.09%
Donations/Bequests	\$19,188	\$82,572	330.33%
TOTAL	\$247,279	\$494,442	99.95%

EXHIBITIONS, PUBLICATIONS, LOANS

AGW EXHIBITIONS

Essex Collects: Part I, Historical Works
January 20 – April 8, 2007
Curated by Cassandra Getty

Station: Paintings by Gary Evans
January 27 – March 11, 2007
Curated by James Patten

Confined Innocence:
Victor Alimpiev, Johanna Billing, Mircea Cantor
January 27 – March 11, 2007
Curated by Jan Schuijren, in collaboration
with *Media City 13*

The Secret Language of Art
February 17 – April 15, 2007
Curated by Mary Anne VanWatteghem

Willie Bester: Apartheid Laboratory
February 24 – June 17, 2007
Curated by James Patten

2007 Windsor Biennial
March 24 – July 15, 2007
Guest curated by Aaron Timlin, Theo Sims
and Jessica Bradley

Oh Other, Where Art Thou?
University of Windsor MFA graduate exhibition
April 21 – June 10, 2007
Curated by James Patten

Essex Collects: Part II, Contemporary Works
April 21 – June 24, 2007
Curated by Cassandra Getty

Dean Carson: Wallworks and Film Stills
July 21 – September 2, 2007
Curated by Cassandra Getty

William Kurelek: A Prairie Boy's Summer
June 16 – September 9, 2007
Curated by Mary Anne VanWatteghem

*Social Works: Rafael Goldchain,
Vincenzo Pietropaolo, Larry Towell*
June 23 – August 19, 2007
Curated by Cassandra Getty

Art Works:
Images of Labour from the AGW Collection
June 23 – August 19, 2007
Curated by Cassandra Getty

Would I: Interrogative or Proposition
July 21 – September 2, 2007
Curated by Gilles Hébert

The Wall
September 15 – November 18, 2007
Curated by James Patten

Build Me Up / Tear Me Down:
Provisional Structures and Contested Zones
September 15 – November 18, 2007
Curated by James Patten

High Hopes:
Modern Architecture in Windsor, 1945–1970
Photographs by Andrew Foot
September 8 – November 4, 2007
Curated by James Patten

Manufacturing Architecture:
Albert Kahn in Windsor
September 15 – November 3, 2007
Curated by Chris Edwards

David Blatherwick:
Cheese Worms, and the Holes in Everything
September 15 – November 25, 2007
Curated by James Patten

*Into the Breach: Windsor and Southwestern
Ontario in Times of War*
November 10, 2007 – February 3, 2008
Curated by Dr. Brian Owens

Natalie Mayville: Painted Surfaces
December 2, 2007 – January 30, 2008
Curated by James Patten

TRAVELLING EXHIBITIONS at the AGW

Orientalism & Ephemera
November 16, 2006 – February 11, 2007
Curated by Jamelie Hassan
Organized in collaboration with Art Metropole,
Toronto

Rody Kenny Courtice: The Pattern of Her Times
June 30 – August 26, 2007
Curated by Linda Jansma
Circulated by the Robert McLaughlin Gallery

Dark Matter: The Great War and Fading Memory
November 3, 2007 – January 6, 2008
Curated by Andrew Hunter
Circulated by the Confederation Centre
of the Arts, Charlottetown

Carl Zimmerman: Landmarks of Industrial Britain
November 24, 2007 – January 20, 2008
Curated by Robin Metcalfe
Circulated by Art Gallery of Nova Scotia, Halifax
and Dunlop Art Gallery, Regina

SYMPOSIA

Sunday, January 28, 2007
Orientalism & Ephemera Symposium
Panelists: Salah D. Hassan, Fern Bayer,
Julie Sando, Dr. Abdel Salam Sidahmed,
Evelyn Azeeza Alsultany, Mohammad Shuryadi

October 12–14, 2007
*Borderline Case: a symposium on the cultural
geography of the Windsor/Detroit region*
Panelists: Lisa Rochon, Dr. Andrew Herscher,
Chris McNamara, Dr. Gloria House, Marcel
O'Gorman, Luis Jacob, Sabine Bitter and Helmut
Weber, Think Architecture, Troy David Ouellette,
James Patten, and Dr. Veronika Mogyorody
A *WindsorScene* Activity sponsored by the City of
Windsor

EXHIBITIONS CIRCULATED by the AGW

Yousuf Karsh: Industrial Images
June 10 – November 25, 2007
Confederation Centre of the Arts, Charlottetown
Curated by Cassandra Getty

Passing Through: Iain Baxter's Photographs
1958–1983
January 21 – March 24, 2007
Rodman Hall Arts Centre, Brock University
February 1 – March 23, 2007
Nickle Arts Museum, University of Calgary
Curated by James Patten

David Blackwood Prints from the AGW Collection
October 2–28, 2007
Gibson Gallery, Amherstburg, Ontario
Curated by Cassandra Getty

PUBLICATIONS

Yousuf Karsh: Industrial Images
150 page bilingual book with illustrations and
essays by Cassandra Getty, Jerry Fielder,
translations by Colette Tougas, Marine Van Hoof,
and Vincent Halford

David Blatherwick:
Cheese, Worms and the Holes in Everything
Co-produced with the Robert McLaughlin
Gallery, Oshawa; Essay by James Campbell

2007 Windsor Biennial
Colour brochure; text by Aaron Timlin

Oh Other, Where Art Thou?
Illustrated brochure

Confined Innocence:
Victor Alimpiev, Johanna Billing, Mircea Cantor
Colour brochure; essay by Jan Schuijren

*Borderline Case: a symposium on the cultural
geography of the Windsor/Detroit region*
Illustrated brochure; essay by James Patten

*Into the Breach: Windsor and Southwestern
Ontario in Times of War*
Colour brochure; essay by Dr. Brian Owens

Dean Carson: Wallworks and Film Stills
Colour brochure; essays by Dr. Lorenzo Buj and
Cassandra Getty

COLLECTION LOANS to OTHER MUSEUMS

Rebecca Belmore (Canadian, b.1960)
Untitled (A Blanket for Sarah) 1994
pine needles, mesh, wooden frames; twelve
components
Gift of the artist, 1998
(loaned to Museum London)

Wyn Geleynse (Canadian, b. Netherlands, 1947)
The Invention of Solitude 1988
two 16mm film loops, two projectors, stands,
shelf, two picture frames, cloth, electronic timers
Gift of the artist, 1990
(loaned to Museum London)

Wyn Geleynse (Canadian, b. Netherlands, 1947)
Windsor Truck Piece 2001
mixed media
Gift of the artist, 2001
(loaned to Museum London)

Antoine Plamondon (Canadian, 1804–95)
Still Life with Apples and Grapes 1870
oil on canvas
Purchased with funds given by Dr. and Mrs.
Norman A. McCormick, 1966
(loaned to the Musée nationale des beaux-arts du
Quebec)

Edward Burtynsky (Canadian, b.1955)
Shipbreaking #27, Chittagong, Bangladesh 2001
chromogenic print, 3/5
Gift of the artist, 2001
(loaned to Artcote Inc., Windsor)

maker unknown
Jacobean Chair ca. 19th century
wood and caning
Gift of Bill and Kae Marcoux
(loaned to the Windsor Woodcarving Museum)

Chris Wallis (Canadian, b. England)
Untitled ca.1980
stained glass church window (from Riverside
Presbyterian Church)
Gift of George and Nancy Plantus
(loaned to Assumption University, Windsor)

ACQUISITIONS, EDUCATION WORKSHOPS, EVENTS

ACQUISITIONS

Jamelie Hassan (Canadian, b.1948)
Shame (from *The Trilogy*) 1990
installation (acrylic on cardboard, clay figurines,
furniture); variable dimensions
Gift of the artist, 2007

Ron Benner (Canadian, b.1949)
Visceral: In Memory of Livia Rokach 1985
three black and white photographic murals
mounted on canvas, concrete blocks, mortar,
hardware, mirror and Israeli wine bottle shards,
burghal (cracked wheat), two kafeyahs (scarves)
667 x 230 x 90 cm
Gift of the artist, 2007

Yousuf Karsh (Canadian, b. Armenia,
1908–2002)
*Omer Myers and Anton Buzas, Furnace Operators,
Foundry, Ford of Canada, Windsor, Ontario* 1951
gelatin silver print; 38.4 x 50 cm
Gift of the Myers family, 2007

Geoffrey Hendricks (American, b.1931)
Untitled A/P XXVII 2006
ntitled A/P XXVII 2006
Untitled A/P XXVII 2006
lithographs on paper; 31.2 x 21.2 cm (each)
Anonymous gifts, 2007

Peter Mörtenböck and Helge Mooshammer
(ThinkArchitecture)
Untitled (16 works from the series *Operation
Desert Windsor, Ontario*) 2007
digital colour photographs mounted on
foamboard; variable dimensions
Gift of the artists, 2007

EDUCATION WORKSHOPS and EVENTS

Complimentary Public Tours (Saturday, Sunday)
Number of Tours: 99

Complimentary Children's Public Tours
(Sunday)
Number of Tours: 48

Scheduled Tours
Number of Tours: 249 (includes school tours)
Attendance: 5746

Sundays in the Studio
Number of Workshops: 44
Attendance: 1924

Art Discovery Programs (art classes, Thursday
Tots, March Break and summer camps)
Number of Sessions: 30
Attendance: 163

AGW Drop-In Events (PA Days, March Break,
Fridays Live! studio, Fireworks Night, etc.)
Number of events: 23
Attendance: 519

AGW Outreach Community Programs
(WSO partnership, MCC-Carrousel of Nations,
Detroit Festival of the Arts, etc.)
Number of events: 11
Attendance: 1449

ADDITIONAL GALLERY EVENTS

January 2007

26*Fridays Live!* and **opening reception** for *Essex Collects: Part I, Confined Innocence*, and Gary Evans
28*Orientalism & Ephemera* symposium at the AGW
28The Gallery Concerts at the AGW: *One New Direction*

February

1Film screening at the AGW: *Le Feu Follet*
4The Gallery Concerts at the AGW: *The Jazz of Today*
8Film screening at the AGW: *Knife in the Water*
15Curator-led tour of *Confined Innocence*
18Film screening at the AGW: *The Pervert's Guide to Cinema*
23*Fridays Live!* and **opening reception** for *Willie Bester: Apartheid Laboratory*

March

4The Gallery Concerts at the AGW: *The Orchid Ensemble*

April

14Artrageous *A White Hot Island Night* fundraiser at the AGW
27*Fridays Live!* with **opening reception** for *Essex Collects: Part II* and *Oh Other, Where Art Thou?*

May

26*Pricetags on the Past* at the AGW (through May 27)
31Film screening at the AGW: *Monkey Warfare*

June

10Art Rental & Sales exhibition opens: *Douglas W. Buckner*
22Outdoor film screening at the AGW: *The Wind That Shakes the Barley*
27*Firework's Extravaganza* at the AGW

July

13Outdoor film screening at the AGW: *Radiant City*
27*Fridays Live!* and **opening reception** for *Dean Carson, William Kurelek, Rody Kenny Courtice,
Would I, and Social Works*

August

17Outdoor film screening at the AGW: *The White Masai*

September

6Volunteer Committee's *Green Thumb Gala* at the AGW
8Volunteer Committee's *18th Annual Kitchen & Garden Tour*
14**Opening reception** for *Borderline Case* exhibitions (*The Wall, Build Me Up / Tear Me Down, High
Hopes, and Manufacturing Architecture*) and *David Blatherwick*
30Art Rental & Sales exhibition opens: *Danuta Siniarska: Moments*

October

12**Symposium** on *Architecture: A Borderline Case* (through October 14)
14*Gallery Concerts* at the AGW: *Jaime Wagner & Friends*
26WEA's *The Life and Architecture of Albert Kahn — A Lecture* at the AGW
30Volunteer Committee's *Bridge Luncheon and Fashion Show*

November

2*BookFest Windsor 2007* at the AGW (through November 4)
4Art Rental & Sales exhibition closes: *Danuta Siniarska: Moments*
8*Windsor International Film Festival* screenings at the AGW (through November 11)
9**Opening reception** for *Dark Matter* and *Into the Breach*
9WEA's *Michael J. Farrell Award for Education in the Arts* at the AGW
11FREE public tour of *Into the Breach* with Dr. Brian M. Owens
16**Book launch** for *Yousuf Karsh: Industrial Images*
21Volunteer Committee's *Holiday Tree Fantasy* begins (through December 2)

December

7**Opening reception** for *Borderline Case* exhibitions *Carl Zimmerman* and *Natalie Mayville*
16Art Rental & Sales exhibition opens: *Prints by Elizabeth D'Agostino*

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The AGW extends their thanks and appreciation to all our donors, members, volunteers, patrons and guests (far too many to mention in this document!) for their continued support and dedication throughout our history. Thanks to you, the AGW continues to be a cultural leader both regionally and nationally. We look forward to seeing you at the Gallery!

Auditors' Report on Summarized Financial Statements

To the Members of the Art Gallery of Windsor

The accompanying statements of financial position and revenue and expenses are derived from the complete financial statements of the Art Gallery of Windsor (the "Gallery") as at and for the year ended December 31, 2007, on which we expressed an opinion without reservation in our audit report dated March 14, 2008. The fair summarization of the complete financial statements is the responsibility of the Gallery's management. Our responsibility, in accordance with the applicable Assurance Guideline of the Canadian Institute of Chartered Accountants, is to report on the summarized financial statements.

In our opinion, the accompanying financial statements fairly summarize, in all material respects, the related statements of financial position and revenue and expenses

derived from the complete financial statements in accordance with the criteria described in the Guideline referred to above.

These summarized financial statements do not contain all the disclosures required by Canadian generally accepted accounting principles. Readers are cautioned that this financial information may not be appropriate for their purposes. For more information on the Gallery's financial position, results of its operations and its cash flows, reference should be made to the related complete financial statements.

KPMG LLP
Chartered Accountants, Licensed Public Accountants
Windsor, Canada
March 14, 2008

Statement of Financial Position

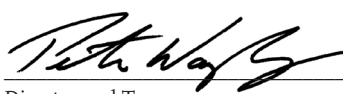
December 31, 2007, with comparative figures for 2006

	Operating Fund	Capital Fund	Restricted Funds	2007 Total	2006 Total
Assets					
Current assets:					
Cash	\$ 33,370	\$ -	\$ -	\$ 33,370	\$ 83,196
Investments	-	-	349,043	349,043	338,632
Accounts receivable	118,385	-	-	118,385	137,420
Interfund balances	426,730	-	301,700	728,430	711,226
Inventories	183,841	-	-	183,841	158,626
Prepaid expenses	7,033	-	-	7,033	9,850
	769,359	-	650,743	1,420,102	1,438,950
Capital assets	-	24,027,623	-	24,027,623	23,988,174
Less: accumulated amortization	-	6,998,114	-	6,998,114	6,064,809
Works of art	-	17,029,509	-	17,029,509	\$ 17,923,365
	\$ 769,359	\$ 17,029,509	\$ 650,743	\$ 18,449,611	\$ 19,362,315
Liabilities, Deferred Contributions and Fund Balances					
Current liabilities:					
Bank indebtedness	\$ 915,000	\$ 22,244	\$ -	\$ 937,244	\$ 910,000
Accounts payable	519,855	-	-	519,855	706,387
Accrued liabilities	95,912	-	-	95,912	58,152
Deferred revenue	212,143	-	-	212,143	151,660
Interfund balances	-	728,430	-	728,430	711,226
	1,742,910	750,674	-	2,493,584	2,537,425
Deferred contributions:					
Capital assets	-	14,606,704	-	14,606,704	15,418,188
Fund balances:					
Invested in capital assets	-	1,672,131	-	1,672,131	1,793,951
Internally restricted	-	-	650,743	650,743	638,462
Unrestricted	(973,551)	-	-	(973,551)	(1,025,711)
Commitments and Contingencies	(973,551)	1,672,131	650,743	1,349,323	1,406,702
	\$ 769,359	\$ 17,029,509	\$ 650,743	\$ 18,449,611	\$ 19,362,315

On Behalf of the Board:



Director and President



Director and Treasurer

Statement of Revenue and Expenses

Year ended December 31, 2007, with comparative figures for 2006

	Operating Fund	Capital Fund	Restricted Funds	2007 Total	2006 Total
Revenue:					
Public funds:					
City of Windsor	\$ 450,000	\$ -	\$ -	\$ 450,000	\$ 450,000
Canada Council	160,000	-	-	160,000	140,000
Ontario Arts Council	145,500	-	-	145,500	145,500
Canadian Heritage	936	-	-	936	90,500
Other grants	9,841	-	-	9,841	-
	766,277	-	-	766,277	826,000
Donations and sponsorships:					
Bequests and donations	864,216	-	5,870	870,086	974,368
Memberships	24,296	-	-	24,296	23,116
Sponsorships	51,900	-	-	51,900	57,000
	940,412	-	5,870	946,282	1,054,484
Generated income:					
Recovery of prior years' energy-related expenses	193,207	-	-	193,207	-
Gift shop and art rental and sales, net	96,697	-	-	96,697	80,477
Programs and tours	79,801	-	-	79,801	78,036
Volunteer Committee	21,103	-	-	21,103	20,000
Special events, net	161,781	-	-	161,781	75,538
Admissions	17,240	-	-	17,240	19,895
Facility rental	101,929	-	-	101,929	79,141
Interest	18,230	-	-	18,230	17,491
Sundry	3,105	-	-	3,105	8,240
Amortization of deferred contributions	-	811,484	-	811,484	811,484
	693,093	811,484	-	1,504,577	1,190,302
Total revenue	2,399,782	811,484	5,870	3,217,136	3,070,786
Expenses:					
Amortization of capital assets	-	933,304	-	933,304	933,014
Salaries and fringe benefits	1,210,753	-	-	1,210,753	1,129,747
Program fees and expenses	248,261	-	-	248,261	227,589
Facility	609,679	-	-	609,679	755,109
Insurance — collection and building	64,345	-	-	64,345	69,560
Loan interest	54,629	-	-	54,629	53,802
Office and general	55,377	-	-	55,377	82,911
Professional services	59,573	-	-	59,573	39,416
Printing of newsletters and bulletins	10,796	-	-	10,796	8,218
Conservation, restoration, and documentation	4,951	-	-	4,951	2,633
Library	1,142	-	-	1,142	799
Advertising and publicity	3,361	-	-	3,361	8,334
Development and training	4,809	-	-	4,809	6,107
Professional affiliations	4,900	-	-	4,900	5,580
Works of art	5,046	-	14,400	19,046	8,512
	2,337,622	933,304	14,400	3,284,926	3,331,331
Excess of revenue over expenses (expenses over revenue)	\$ 62,160	\$ (121,820)	\$ (8,130)	\$ (67,790)	\$ (260,545)